# Ready to Rise: RFP Questions & Answers

## Questions Submitted Post-Webinar

1. **$50K to $200K is distributed over three years or we can budget for each year?**
    a. It is distributed annually each year pending the grantee's good standing and available funding from the Los Angeles County Probation Department.

2. **This link (https://calfund.smapply.org/prog/ready_to_rise_2024_rfp/) gives an error like this ... Whoops! We couldn't find what you were looking for. (404) « Back to California Community Foundation Special Initiatives Application Portal**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

3. **In terms of Financial distribution: Is payment upfront vs. a reimbursable contract. Is there a percentage that is granted upfront and then payment delivery is contingent on a monthly invoice cadence?**
    a. We plan to use a combination approach where a percentage of the funds will be granted upfront, and the remaining funds will be distributed based on a monthly or periodic invoicing. This will allow for initial cash flow to begin the project while ensuring ongoing accountability and expense tracking. The specific percentage and payment schedule will be determined and outlined in the grant/ contract agreement. Please note that our philosophy is to ensure grantees have proper and appropriate funding so that cash flow is not an issue in managing and administering the proposed program.

4. **If you currently have a contract with LA County for program services but not through Probation department, are you still eligible to apply if the program services are different but serving the same demographic?**
    a. Yes, you are still eligible to apply.

5. **I have tried to access the application but the survey monkey says that there are no programs?**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

6. **I have not been able to access the survey monkey link to the application and am wondering if someone can help me with that process. It says that the page can not be found when I click on the link from the PDF.**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

7. **Page 9 of the RFP grant guidelines indicate that "A budget template has been provided through the application that provides for a line-item budget by category." Can you please explain where in the application that template is located? I cannot seem to find it. Please disregard my previous question regarding the budget template.**
    a. The budget template is built into the application. There is a link available to download it in the Financials and Grant History section of the application.

8. **We serve youth up to age 18. Is it OK that we don't serve all the way to age 24?**
    a. Yes, it is OK. Organizations can serve youth anywhere in the age range of 11 to 24 years old.

9. **Also, when you ask for financials and you say recently completed fiscal year on the webinar you said the years that are filed, but then on the application it says if you have not filed yet you want our statement of financial position, so then it's not clear if we are to submit our 2023 FYE Audit and 990 or if you want our 2024 FYE Statement of financial position. Our fiscal year runs from June 1 -May 31 of each year. Thanks!**
    a. Please submit your audited financials. In your case, your 2023 FYE Audit and 990 is acceptable.

10. **I watched the recording and the Q&A. I understand that CCF is looking for orgs that are "ready to rise." Is there a rubric or guideline of how an**

**organization's ability to "Rise" will be measured or assessed? For instance, several years ago, our organization applied for a capacity building opportunity, advanced two rounds of the selection process, and ultimately did not receive the grant because we were considered "too small" for building capacity. Our organization/program has grown in the last 3 years, so for us that has changed.**

a. Our intention is to select a diverse cohort of ready and rising organizations. In terms of organizational capacity, the committee will look at years of operation, annual budget, and number of staff. Among other factors, the applicant should demonstrate the staffing capacity to manage evaluation, compliance, and capacity building engagement expectations, demonstrate a distinct commitment to the thriving of young people, involve youth and the community in their program design and implementation, take a holistic lens towards positive youth development, show the ability to achieve positive outcomes with/for youth as a direct service provider, and more. We encourage you to review the eligibility criteria and competitive preferences listed in the RFP.

11. **There do not seem to be word/character limits to any of the text fields of the application. Are there word/character count guidelines applicants should be aware of?**
    a. No, there are no word/character count limits.

12. **Our organization received a grant for 2024-25 from the LA County Department of Arts and Culture for music programming, and a grant from the LA County Justice, Care, and Opportunity Department for college and career programming. Will receiving those funds conflict with our eligibility for Ready 2 Rise?**
    a. You are eligible to apply.

13. **Are organizations with staff currently on parole eligible to apply?**
    a. We value the vast expertise of people with lived experience serving youth populations, but for this funding opportunity grantee partners' staff may not be on active probation or parole. Grantee staff with a criminal conviction record or pending criminal trial may not have access to Probation information or records unless such information has been fully disclosed to CCF/the County and assignment to this grant is approved in writing by the County. We will work with the L.A.

County Probation Department to ensure that staff/organizations with experience in the justice system are not excluded from contributing to the goals of this public-private partnership. Please note that all grantees will require a background check before their assigned staff can begin work on this grant.

14. **Specific to the budget template provided, is Year 1 2024 or 2025? Additionally, for staff salaries, can we do a lump sum of the allocated amount for each position? Lastly, where it says justification/description, is that for that specific line or the items below it?**
    a. Year 1 spans November 1, 2024-October 31, 2025. The budget template has an itemized breakdown for personnel salaries. The justification/description is per line item.

15. **When you ask for annual operating budget from our last fiscal year--do you mean the year that recently ended as in our year that ended May 31, 2024? Or the year that we actually filed taxes for and the taxes are complete? That would be FYE 2023. Also, we budget on an accrual basis for our 990, so because of multiple multi-year grants that we have to showcase in our budget upon receipt our revenue is much higher than what we actually spend out. So, for us our operating budget means what we actually spend for that year -- is that correct? Or are you looking for our revenue for that year for the operating budget?**
    a. Please submit the year that you actually filed/completed your taxes. In your case, that would be FYE 2023.
    b. When we refer to the "operating budget," we are typically looking for the amount you actually plan to spend for the year, rather than your revenue. Your explanation is correct in that your operating budget should reflect your actual expenditures for the year, considering your budget on an accrual basis and account for multi-year grants upon receipt. Therefore, when asked for your operating budget, you should provide the figure that represents your anticipated actual spending for that program, per year. Please note that the budget template accommodates for a three-year budget. For more details on completing the budget, please refer to the instructions tab on the budget template.

16. **Sometimes we have difficulty envisioning the best objectives to showcase outcomes and impact. Could you provide some examples of measurable objectives that have worked well for previous grantees,**

**especially in the program areas of socio-emotional development, workforce development, and positive identity development?**

a. Measurable objectives are SMART goals that are specific, measurable, achievable, relevant, and time-based. Applicants are expected to develop their own measurable objectives for this proposal based on their own program design.

17. **Can you provide some examples of positive youth development programs that have had measurable impacts, and how they measured impact?**
    a. Applicants are expected to speak to their own organization's measurable impacts in their proposal.

18. **What common characteristics do previously funded organizations have that have been especially successful in this work?**
    a. Previous grantees shared a focus on multiple aspects of youth development and a commitment to improving outcomes for Black and Brown youth. They also provided a vast array of holistic youth services and activities which conceptually aligned with 13 community-defined themes that are often cited in the positive youth development literature, including: socio-emotional development; youth organizing and leadership development; therapy, counseling, & support groups; mentoring; community service and volunteerism; case management; academic support and tutoring; cultural socialization; critical consciousness; arts/culture; civic and community engagement; soft skills development; and career/vocational development (hard skills). Additionally, previous R2R grantees reported meaningful youth programming wins that clustered into five themes: (1) provided emotional support and guidance; (2) achieved youth-defined goals; (3) deepened relationships with youth; (4) increased youth involvement; and (5) youth-led recruitment and new activities.

19. **Are there application character/word limits?**
    a. No, there are no character/word limits in the application.

20. **I am on the zoom and attempting to log in to application, but I still get the 404 error and it states there is no application available. Can you help me with that please?**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you

continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

21. **Hi, I know I qualify and have made an organization to apply for the Ready to Rise program. It is still not showing up and my responses aren't being saved. Can someone help me directly because I know we qualify as per my understanding of criteria.**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

22. **Hi, so I took the eligibility quiz on https://calfund.smapply.org/acc/l/ & made sure that it's on behalf of my agency www.southasiannetwork.org - yet, I am unable to see anything under Programs or Applications & NO access to grant application ReadyToRise RFP.**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

23. **I have registered my organization and taken the eligibility test. However, I am unable to access the application.**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

24. **The team is receiving the following message when attempting to access the Ready to Rise application in the Survey Monkey grant portal.**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

25. **We are getting an error message when opening the application link hosted by survey monkey. Are others having this problem?**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

26. **We have two programs in mind for our application. Would you be able to advise which would be the stronger program to submit with?**
    a. We cannot advise applicants on the submission of program proposals. We encourage applicants to select the program that they feel is best aligned with the vision and goals of this grant.

27. **Can you tell me when the recording of the 7/10 Q&A webinar will be released?**
    a. The webinar recording is available at this link: https://youtu.be/vw0lWtART9o

28. **And our organization does not have access to the application in the CalFund Apply.org portal. When can we expect to see that program application appear in the portal. Thanks!**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

29. **We have put in the request for proposal and attended the webinar, but I still do not have the ability to apply for the grant in survey monkey. Can you please help asap as the deadline to apply is drawing near?**
    a. The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

30. **We are planning on submitting a proposal for the Ready to Rise grant. We have a few questions that are specific to our organization and are**

**hoping to schedule a call with someone in the next few days to clarify. Could you please connect me with whoever that might be?**

a. We encourage you to review the RFP grant guidelines, information webinar, and Q&A webinar prior to applying. As advised, please submit your specific questions via the SurveyMonkey Questions Form by July 15th at 11:59PM (PST).

31. **Is there a way to be able to view the questions on the application prior to clicking on the link?**
    a. A PDF preview of application questions is available within the instructions portion of the SurveyMonkey Apply platform.

32. **We provide both in-person and online programming. Can a portion of services for youth be provided online?**
    a. Yes, it can.

33. **Looking at the evaluation report from 2019-2022 grantees was really informative. I was especially interested in the Youth Self-Defined Goals - pre and post test described on pages 39-42. I have been thinking of implementing something similar in our program -- is there anyway to learn more specifics about how the pre- and post-tests were administered?**
    a. Pre- and post-tests were administered through an approved IRB application and process led by evaluation consultants in consultation with funded grantees.

34. Hello! The RFP states that grantee partners' staff may not be on active probation or parole. If the organization's application is for a project with no assigned staff on parole/probation, but the organization does have staff on parole/probation for other programs, would the project in question be ineligible for this grant? Thank you.
    a. For this funding opportunity grantee partners' staff may not be on active probation or parole. So, you are eligible as long as the staff on active parole/probation are not assigned to work on this particular program/project. Please note that all grantees will require a background check before their assigned staff can begin work on this grant.

**---Note: The following responses are transcribed based on the information shared during the Questions & Answers Live Webinar held on July 10, 2024. ---**

## FAQ –Live Webinar Review Transcript

1. **What is the history of ready to rise?**
    a. First of all, as a public private partnership between the L.A. County Probation Department, between the California Community Foundation and the Liberty Hill Foundation and the history is this public private partnership began back in 2019 as a $3.2 million pilot and is, from 2019 to 2022, became an over $38 million, full-fledged initiative. And the goal of the initiative is to divert funds from probation and into community, so from the probation department and to community-based youth serving organizations like yours.

2. **What is the vision of Ready to Rise the vision?**
    a. We are expanding the social safety net for youth all across LA County.

3. **Must our organization be based and serve youth in LA County to be eligible?**
    a. Yes and yes.

4. **So, in terms of you need to be based in L.A. County, meaning that organizations need to have an office in L.A. County. And organizations also need to serve, serve youth who are located in L.A. County to be eligible for their ready to rise grants. Can organizations be fiscally sponsored by another entity?**
    a. Yes. We have no problems with fiscal sponsorships, so that is allowable.

5. **How will grant awards be decided?**
    a. We have a review committee that consists of the California Community Foundation staff members, and some of the staff members at the Liberty Hill Foundation. We may or may not include some community members as well. And what we will do is review all the applications that we receive. We will then short-list a group of 60 organizations for us to do site visits. And then of those 60 organizations, 50 of the 60 will ultimately be receiving grant awards. The other thing that I'll add that sort of tells you how we're going to go about the process, but what are the principles we're going to be using to determine that ultimately the 50 grantees. We are looking to ensure there is diversity across LA County. And so, we want you to think of this as a cohort. So, we want a cohort of grantees across L.A. County because we

want you to be across L.A. County. We, also, are looking for different types of service providers. And so, there's a list on the screen, but you aren't limited to that list. It's not a full list and it's not a comprehensive list. But once again, we want a diversity of services, in terms of organizational capacity. We'll be gauging that as well. And we'll be looking at different things, such as the number of years serving the community, size of your budget, and the number of staff. And that will give us indications as to organizational capacity. And then lastly, we are looking to serve high needs youth.

6. **Will these funds need matching sources?**
    a. Absolutely not. Funds do not need to be matched.

7. **What are some examples of programmatic services?**
    a. You saw some earlier on the last slide, but I would say, in short, our advocacy, organizing, mentoring, tutoring, once again, these are just examples. And we once again are looking for a diversity of services.

8. **Will there be an issue for organizations that employ staff with lived experience?**
    a. There is no issue at all. We appreciate that some organizations will have employees and staff members with lived experience. The only caveat is that we will require, and this is really a county requirement, is that there not be staff members with lived experience on active probation or active parole.

9. **If funded, how may the grant funds be used?**
    a. 90% of the grant funds that are received need to go to direct services. We would call those direct costs. This is to support programmatic services. 10% of the grant funds received or the grant budget, if you will, should go to indirect costs. And so there is a 10% indirect cost limit. And indirect costs include items such as [edit] paying for travel and paying for equipment, for example.

10. **What is the anticipated size and timeline for grants?**
    a. We are looking to award 50 grants. Those grants will range from $50,000 to $200,000 annually. The grant term is from November 2024 to October 2027. Conditions for funding? There are two of

them: (1) You must be in good standing and (2) there must be available funding. In terms of good standing, we're looking at financial good standing and reporting good standing. So, financial good standing means that you are using expenditures are allowable. You're basically being a good steward of the funds. Good standing as it relates to reporting means that you are keeping up to date with your monthly and your quarterly reports. Just to reiterate, funds can be used 90% for direct services and then 10% for indirect costs. Think of those as overhead. Available funding means we receive annual funds from the county. So, we must receive the funds first to pay them to the grantees.

11. **What is the definition of capacity building?**
    a. The definition is to help make your organization stronger, to make it healthier so that you can serve youth in a more robust manner and scale your services.

12. **What are the data collection requirements?**
    a. We will be looking for monthly data collection. We will also be looking for quarterly data collection. And those coincide with the reporting.

13. **What county compliance compliances will organizations be responsible for maintaining?** T
    a. The county compliance refers to proof of insurance and various personnel documents. And those documents and that itemized list can be found on page 10 of the RFP document, which we also call grant guidelines.

14. **Do applicants need to submit a budget with their proposal?**
    a. Yes, they do, and we will provide a budget for you to submit with your proposal. There's a budget, template and the application portal.

15. **What is no commitment to an award? What does that mean?**
    a. That means that just because you apply for a grant doesn't guarantee that you will receive one. All applicants must go through our vetting process.

16. **What is the positive Youth development framework?**

a. Positive Youth Development Framework (PYD), in short, is an inside out strategy. It starts on the outside in this in the turquoise circle. And it really means that we're considering as the Ready to Rise Team, just the external factors, which might be including politics, the economy, community, etc. Where you come into play as the youth serving organization, you're really, involved in the next two inner circles. So, the dark blue circle are the services that you, as a youth serving organization, provide directly to young people. Once again, not comprehensive, not a full list, just examples of services and programmatic services that that you can provide. And then lastly that inner light blue, sky blue, if you will circle speaks to the developmental areas. We sometimes also call them domains. So, the goal of the programing that you provide for young people should be improving their lives and should be bettering them. It should be improving young people's lives in terms of helping them to be better cognitively, academically, physically, mentally, socioemotionally. And helping increase their sense of identity, too. So, that is our PYD framework. It is based off both national and local research.

## SurveyMonkey Questions Answered During the Live Webinar

1. **Is the grant opportunity intended to be project specific or Gen Ops?**
    a. I'm going to go back to the framing we used earlier concerning how the funds should be used. 90% of the funds received for this grant should go directly to direct (programmatic) services. And then 10% should go to indirect costs.

2. **Are there any specific budget templates applying organizations can use?**
    a. We will provide you with a budget template. There is one in the application that is for your proposed budget. You will also be asked during the application process to provide what we call a projected budget. To keep it simple, we will provide a budget template in the application.

3. **Is the expectation that the 75-100 hours of capacity building assistance will be completed by a single staff member or is this the collective time spent by multiple staff/board/leadership team members based on the focus areas that we select?**

a. Firstly, the estimated 75 to 100 hours of capacity building is for the three-year term. Secondly, it will require various members of the organization at various levels. So, staff members, board members, and leadership team members. We want everyone to be better because of Ready to Rise. This is just our capacity building. Here's our specific definition of capacity building: investing in the organizations that support our young people. We support the organizations that support our young people. And what once you are, if you are become a grantee, then you are part of the Ready to Rise family. So, once again, we'll use words like cohort. We'll use words like community. We'll use words like network. But ultimately, we're talking about your part of the Ready to Rise family. Our capacity-building efforts are led by Liberty Hill Foundation and CCF serving as the grantmaking partner. Liberty Hill is the capacity building partner. You will receive individualized as well as group coaching and as an opportunity for you all to learn from one another.

4. **Should our proposal outcomes and objectives refer to our vision for the program overall in terms of serving youth or reflect what we hope to achieve through our participation in the learning cohort and capacity building efforts?**
    a. In your proposal and application, you want to speak to your current capacity and then speak to your current outcomes and objectives based on your current capacity. We will help you build your capacity over time.

5. **Is there a possibility that we might be funded a lesser amount than we requested?**
    a. Yes. Once again, we will be gauging organizational capacity and right sizing grants according to organizational capacity.

6. **I was able to submit the eligibility quiz using the link provided in the RFP, but When I try to access the application itself, I get this error message: "Whoops! We couldn't find what you were looking for. (404)." Do you know how I should go about accessing the application itself?**
    a. [EDIT]: The SurveyMonkey Apply platform experienced a system-wide glitch on July 10th. That issue has since been resolved. If you continue to have technical issues, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk

7. **Will the indirect cost limit of 10% increase to 15% in October following the implementation of the new federal de minimis rates?**
    a. In short, the indirect cost once again is currently 10%. And the question is asking will the federal guidelines, which are due to go into effect in October, be increased to 15%? We anticipate that it might, but we won't know. We've already asked the county that question. And we will let you know if the limit is increased to 15%. We will let grantees know ultimately. So, for the purposes of your application, you should stick with the current 10% and direct cost limit.

8. **Are two 501c3 organizations allowed to submit a joint application?**
    a. The answer is no. We want to award 50 organizations or 50 grants to 50 organizations. And so joint applications are not allowed.

9. **Is an organization allowed to subgrant Ready to Rise funds to another 501c3 organization in order to accomplish the grant goals?**
    a. Yes. An organization is allowed to subgrant Ready to Rise funds to another 501c3 organization. However, there are important considerations to keep in mind. All proposed subjects must receive approval from CCF before contracting. Applicants must submit a subgrantee profile form that can and will be provided once some grantees are identified. Also, applicants must provide a copy of their policies and procedures for selecting and entering agreements with the subgrantees and monitoring subgrantee performance. Lastly, applicants must submit a detailed plan for monitoring subgrantees covering both programmatic and fiscal areas of review. This plan should include potential corrective actions, for noncompliance or inadequate performance, and specify monitoring dates and timetables for resolving any findings.

10. **Is an organization allowed to contract another 501c3 organization to provide services using Ready to Rise grant funds?**
    a. Yes, a grantee may enter into an agreement with the subgrantee or subcontractor to provide services funded under this RFP. If the subgrantee or subcontractor has not been identified by name, please describe the type of services they will provide. And that's sufficient for application purposes. If you have the entity information, the subgrantee to your

subcontractor, and their qualifications must be fully described in your proposal. And the intention to subgrant or subcontract must be explicitly stated in the proposal. The grantee will remain liable for the performance of the subgrantee or subcontractor and must ensure that they adhere to all provisions in the award agreement between CCF and the grantee. And the only thing that I will add to this specifically is there is a distinction between a contractor and a subrecipient or in this case subgrantee. So, there are certain qualifications, and how you treat them. Fortunately, we do have a checklist that we can provide assistance. I also urge you, for application purposes, to look up the differences. But we can assist as much as possible, after the fact, if you do get awarded. But in the meantime, I urge you to do some research because there are distinctions between a contractor only subrecipient and how you treat them. But the answer is yes. You are allowed, if you choose and need to.

11. **Will this grant funding support sub-contracts with local partnering providers? The only clear reference in the guidelines state: "...and in some instances where limited capacity exists, a regional or statewide provider may establish a service delivery partnership with a trusted and established local organization..." Should that be read to mean that sub-contracts are not preferred, or should only be proposed in rare and specific cases?**
    a. The direct answer is yes. You can subcontract work. I'm going to join this with the previous response we have regarding joint offers. You can apply with another entity, but you need to determine who the prime grantee and subgrantee is going to be between the two entities. Because you're only able to submit one application. We're only going to be reviewing contracting, with one organization. So, that needs to be determined on your end before you decide to apply. if you need or you feel that you want to partner because it gives you a better opportunity or it's a stronger application, we definitely would definitely urge you to do it that way. But please be mindful. Like I said, to make sure that you make the determination of who the main or prime grantees going to be, who the sub grantee is going to be, and what the nature of that relationship is going to be detailed in your application as much as possible, so that we can get a clear picture of what program designed you have in mind in order for us to score you correctly.

12. **Our ongoing youth development program serves ages 7 to 17. Does this disqualify our organization from applying?**
    a. No.

13. **Are grantees required to serve the entire age range of youth from 11 to 24 years old? Or are grantees allowed to serve a portion of the age range, e.g., youth from 16 to 24 years old?**
    a. Regarding the first question, applicants or grantees must serve youth ages 11 to 24 and LA County. That's the age range we're looking for. And then in terms of the very first question, since this organization says they're serving youth from 7 to 17, that would mean we would want the application and the proposal to speak youth served 11 to 17. So, and then the second question is can you just have a portion? Once again, the answer is yes. You can serve just a portion. In this case, they mentioned serving youth from 16 to 24. That is allowable.

14. **Our fiscal year just ended on June 30, 2024. When you are asking for financial information such as our projected to actual budget and our balance sheet/Audit, do you want the approximations from the year that just ended? Or from our previous fiscal year where it was actually filed?**
    a. So, we're just looking forward to your latest financials. And we do prefer audited financials, but we are looking for your latest financials.

15. **Financials: Audit and 990 Since this is less than two weeks into the new fiscal year 2024-2025, Year End closeout procedures for 2023-2024 are still in process. Will 2022-2023 Audited financial statements and 990s satisfy these document requests - or are you asking applicants to upload a Statement of Financial Position for 2023-2024 in BOTH the Audit and the 990 response areas?**
    a. We are looking for your latest completed financials.

16. **We are in the process of moving our offices to L.A. We currently use an OC mailing address. Almost all of our program staff, teachers, and alumni live in the county and we have been providing youth programs in L.A. County for several years. Does the LA address have to appear on our most recent 990? Or can we apply using the new address and still be eligible?**

a. You can use your new address. That address needs to be in place before services are provided starting October 1st. In terms of answering the first question, the address can be the old address and your 990. We would just have an LA-based office before services are provided on October 1st.

17. **Neither the guidelines nor informational materials include a discussion of R2R's current analysis of data about cost/youth/services to date -- or internal perspectives and lessons learned about desired minimum/maximum expenditure per youth served to achieve PYD goals for different types of activities. What are R2R's strategic plan goals for numbers of youth served through this grant cohort by the end of the project period? Is any of this information available - and if so, where might it be reviewed? Thank you.**
    a. We are not projecting, and we do not have a predetermined number of youth that will be served. We want you and your application to speak to how many youth your organization can serve. Then we will then aggregate the number of youth served based off the pool or the grantee cohort. So, just to be clear, we do not have a predetermined number of youth that are going to be served. We will figure it out together based on the application process and your proposals.

18. **Is R2R more interested in spreading resources broadly (maximum numbers of youth touched) or investing in outcomes goals (larger investments in sustained services and "whatever it takes," outcomes)? Thank you.**
    a. We are interested in spreading resources across L.A. County. So, youth across LA County can be served. We want you to share fidelity to your program, model, whatever it is. In terms of youth served, particularly unduplicated youth served. And in terms of the outcomes that you can provide and will provide youth.

## Questions Answered During the Live Webinar Submitted through the Zoom Q&A Box

For the remaining questions that were posed and answered during the live webinar, please watch the webinar playback here staring at 00:34:21: Ready to Rise RFP Question & Answer Session (youtube.com)

## Edits to Verbal Responses

1. **Can we upload video(s) in the application?**
    a. The supplemental section of the application is optional and there is no option to upload video content. If you wish to include a link to a video(s), you can list it within the proposal section.

2. **If an organization is training staff who then provide services to youth, should we count those students in the unduplicated youth count?**
    a. Unduplicated youth is the number of unique youth you directly serve through your organization, counted only once. Your estimated unduplicated youth count should be reflective of direct service delivery to youth. Please provide us with your best estimate given the purpose and intention of this grant.

3. **Who do we contact if we encounter technical issues with the application?**
    a. If you encounter technical issues applying, please contact the SurveyMonkey Apply support team at: https://calfund.smapply.org/helpdesk